

Buying a new home is not a simple process and many factors need to be considered. Here are some articles to inform you about some of the issues involved with buying a home.

- **4 reasons to buy a new home over a resale home**

Practically anything new carries the buzzwords "cutting edge", "latest technology", "best design", and "ground floor opportunity". Used seems to connote "established", "mature" and "time-tested". The impression that buying something with previous experience evokes the adage "they don't make 'em like they used to".

- **Older homes vs. new homes: which is a better buy?**

The question is a serious one for today's homebuyers because interest rates are at all time lows, new residential construction is high, and demand for homeownership is strong.

- **Do new or existing homes offer the most for your money?**

You can save money by going into an established neighborhood and updating an older home, or you can buy a smaller new home. At the very least, your decision will be based largely on compromise -- new home/smaller space versus an older home and remodeling costs with higher upkeep.

- **Advantages of purchasing a new home**

New homes offer numerous advantages such as convenience, safety, health, energy efficiency and less maintenance among many other benefits.

- **Realtors can be a resource**

If you are represented by a real estate agent who has fallen asleep at the wheel because you happened to buy a brand new home that's being built, you may want to wake them up. There is much he or she could (should) be doing while your home is being built.

- **Secrets to buying a model home**

Special deals can sometimes be made by buying a model home. Sometimes they have expensive hardwood floors, plush carpet, gorgeous landscaping, cute decorations in the kids room and a fireplace in the master bedroom.

- **Is there any room to haggle with the builder?**

Is everything truly negotiable in real estate? Is there any room to haggle with the builder? How often are offers on newly constructed homes entertained in a market like this?

- **New home shopping can be emotional**

So much to do, so little time. Making sense of all the new decisions at hand can wreck your nerves. All that responsibility can really work up an appetite to just buy something.